

February 24, 2026

Story County Board of Supervisors

900 Sixth Street

Nevada, IA 50201

Dear Supervisors,

Minerva Valley Telephone Co., Inc. provides voice, video and broadband services to the residents in northeast Story County including Zearing and McCallsburg. We also serve the Clemons and St. Anthony areas in Marshall County.

In 2019 we were awarded funding in the Federal Government Alternate Connect America Cost Model (A-CAM II). The funds from this program have enabled us to put fiber to the premise in place for every one of our Incumbent Local Exchange Carrier (ILEC) subscribers, which we accomplished in 2020 and 2021. Our customers in the McCallsburg area are not included in our ILEC. We installed fiber to the premise to the town of McCallsburg in 2014 using out-of-pocket funds. Minerva Valley has been applying for funding for several years to bring high-quality broadband service to the people living in rural McCallsburg only to see the funding go to out-of-state wireless providers who have failed to live up to their service promises. The recent BEAD offerings were not feasible due to the eligible locations being too few and too far between to warrant fiber placement.

With funding possibilities dwindling we have decided to bring Minerva Valley fixed wireless to the area. We have made an agreement with IRUA to rent space on the McCallsburg water tower and plan to provide broadband speeds beginning at 100 MBPS. Our packages will be:

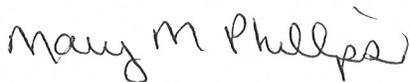
- 100 Mbps \$ 55.00/month
- 300 Mbps \$ 75.00/month
- 500 Mbps \$105.00/month

We will do site test before installing service to determine what speed is possible at each location. If 100Mbps is not attainable but a lower speed is, we will work with the customer on a price point that is agreeable.

We have had some delays in getting this up and running. These delays have resulted in cost increases from our original plan...including IRUA deciding to double the monthly rent on the very last draft of the agreement. While our goal is to bring high-quality, affordable service to our neighbors we also need to make it financially responsible for our company.

I understand that Story County may have some money available to be used for broadband deployment. I am writing to request \$5000.00 - \$10,000.00 to help Minerva Valley out with this project. While the exact date of equipment installation on the tower has not been set, our project manager assures me it will be the first week in March. When that is complete, we will begin connecting customers. If you would like more information or have questions, please contact me. We are grateful for your time and consideration of this request.

Sincerely,



Mary M. Phillips, General Manager

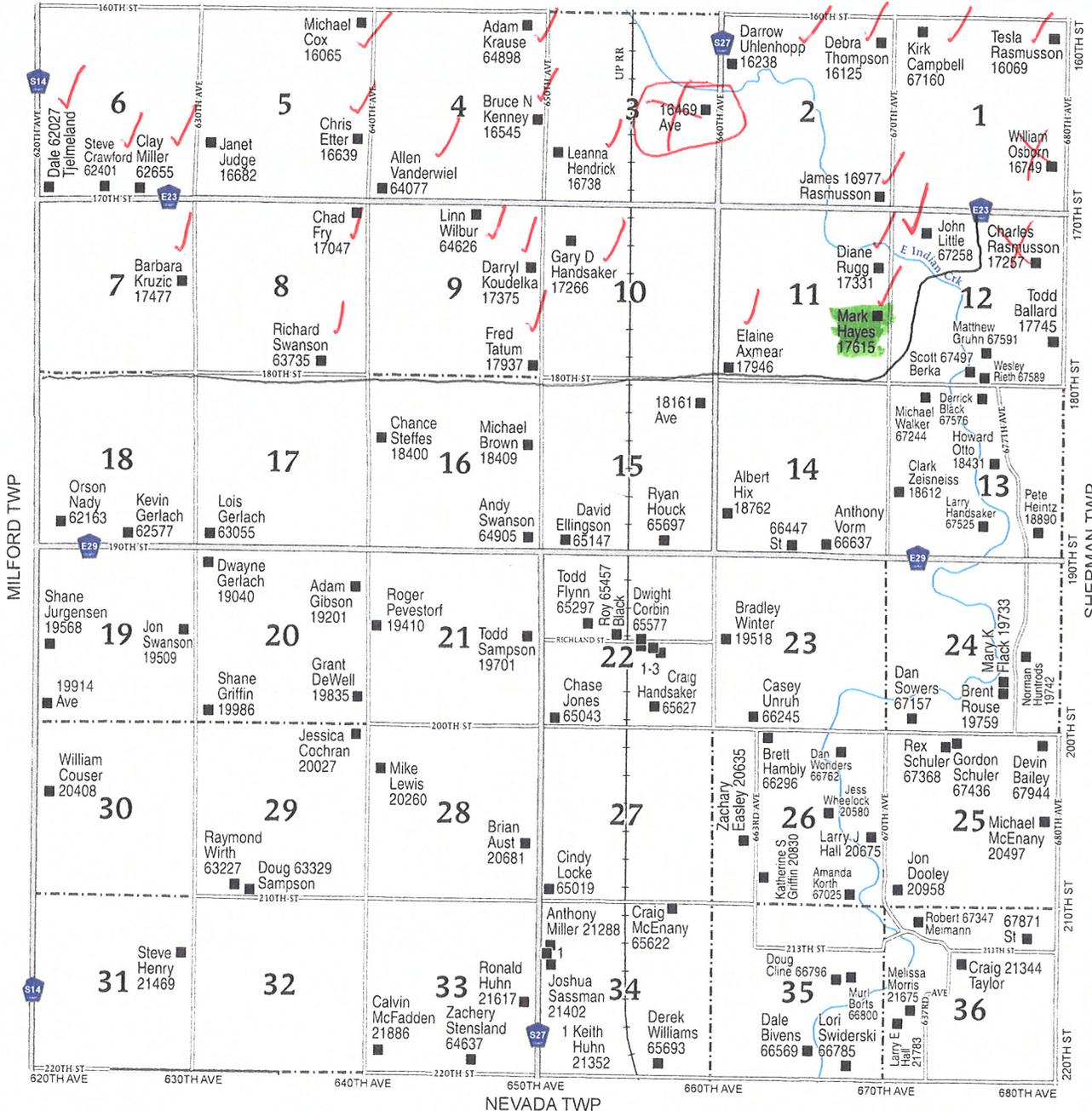
Minerva Valley Telephone Co., Inc.

641-487-7399

mary@minervavalley.net

(Residents - Owners or Renters)

WARREN TWP



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RICHLAND TOWNSHIP	
SECTION 22	
1 JOHNSON, GRANT	65604
2 MILLER, MATTHEW	65746
3 MILLER, DONALD	65840