



# Sheriff's Office

Story County

**PAUL H. FITZGERALD, Sheriff**



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January 9, 2013

Story County Board of Supervisors  
Rick Sanders, Chairperson  
Wayne Clinton  
Paul Toot

Re: New Vehicle Purchases

Dear Board of Supervisors:

Accompanying this letter you will find the documentation regarding the bid process for three new vehicles approved for purchase in the current budget year. The bid requests went out to the four Story County auto dealers and two out of county auto dealers. Bids received by my office were from Stivers Ford, Des Moines, IA, Karl Chevrolet, Ankeny, IA, Deery Brothers, Ames, IA, and Ames Lincoln/Ford, Ames, IA.

The lowest bid with trade in allowance was submitted by Ames Lincoln/Ford at \$63,656 for the three vehicles. Currently the total remaining balance in the combined vehicle line items is \$72,000. Thus, purchasing the vehicles from Ames Lincoln/Ford would leave a reserve dollar amount of \$8,344 in the combined funds.

Therefore, after reviewing the submitted bids, it is my recommendation Story County purchase the three budgeted vehicles from Ames Lincoln/Ford. The first and obvious reason being they have provided the lowest bid, as well as allowed the highest trade in, plus the added bonuses of locality, the ease of maintenance/service and to support Story County businesses.

The passenger car at \$23,374 is budgeted to be funded from County Wide Services general fund dollars and the two utility vehicles at \$26,216 each for a total of \$52,432 are budgeted to be funded from the General Betterment rural fund dollars.

With your approval, I ask that this action be placed on the Board of Supervisors agenda for consent to purchase said vehicles. Should you have any questions or need additional information please feel free to contact me.

Respectfully,

  
Paul H. Fitzgerald  
Story County Sheriff

PHF:jep  
Encl

# Memo

**To:** Sheriff Paul Fitzgerald  
**From:** Lt. Jeff Dodds  
**Date:** January 8, 2013  
**Re:** New Vehicle Purchases

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Currently in this FY there are three vehicles left to be replaced, one a civil car and two marked patrol cars. Total amount budgeted for these vehicles is \$72,000.00. \$24,000 is from the general fund (civil) and the remaining \$48,000 from the Rural fund (patrol). On December 4 and December 13, 2012 new car bid requests were sent to four local and two out of county dealers. Bids were asked for sedans and sport utility vehicles. I am also proposing that the two marked cars be replaced with marked sport utility vehicles, not only for the additional space it provides but the more flexibility that a four wheel drive vehicle will allow. I received quotes back from the attached list of dealers. The following is a list of purchase prices for one sedan and two sport utility 4wd vehicles. (Lowest quoted price)

**Stivers Ford**

Utility **\$25,626.00** \$51,252.00  
no trade in allowance included with quote - (No passenger car bid)

**Karl Chevrolet**

Impala \$21,001.00  
Tahoe \$58,952.50 (\$29,476.25ea)  
Trade allowance \$10,900.00  
Total cost \$69,053.50

**Deery Brothers (Chevrolet)**

Impala \$20,752.91  
Tahoe \$58,271.20 (\$29,135.60ea)  
Trade allowance \$9,200.00  
Total cost \$69,824.11

**Deery Brothers (Dodge)**

Charger \$23,276.00  
Durango \$53,894.00 (\$26,947.00ea)  
Trade allowance \$9,600.00  
Total cost \$67,570.00

**Ames Ford/Lincoln**

Interceptor \$23,374.00  
Utility (Explorer) \$52,432.00 (\$26,216.00ea)  
Trade allowance \$12,150.00  
Total cost \$63,656.00

I am recommending that the Sheriff's Office purchase one Ford interceptor and two SUV utilities from Ames Ford/Lincoln. The cost savings to the county is approximately \$8,344.00

Respectfully Submitted

Lt. Jeff Dodds